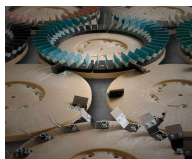


## LFM Capital

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Managing Director  
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# LFMcapital

## Operators. Engineers. Partners.

### About LFM Capital

We are a Nashville-based private equity firm founded by operators and engineers. We invest in manufacturing companies in the U.S. and Canada.

We are driven by a passion for invigorating the manufacturing sector in North America. Our vision is to grow successful manufacturing businesses that leave a lasting legacy.

### Investment Focus

#### Financial Profile

<b>Fund Size:</b>	\$307 million
<b>Type:</b>	Lead or control investments
<b>Transaction:</b>	Management Buyout, Corporate Carve-out, Strategic Add-ons
<b>Company Size:</b>	\$3 to \$15 million EBITDA
<b>Sector:</b>	North American manufacturing and industrial services

### Our Approach

#### We have a highly flexible model.

- We are excited to partner with current owners and management teams. We also partner with owners looking to make a transition and work together to help identify the next leader.

#### We are an active partner, but we don't micromanage.

- We are on-call to support management teams with operational expertise but give them autonomy to run their businesses. We work hard to preserve legacy, focus on company culture, and empower employees to develop and grow.

#### We believe manufacturing transcends the shop floor.

- Sales, marketing, product development, supply chain, distribution, and manufacturing are all critical to success. We work alongside companies to identify their growth levers – and then work as a team to decide which to pull and how hard.

### LFM Senior Team



#### Steve Cook, Executive Managing Director

- Principal, TVV Capital
- COO, MFG.com
- Southeastern Regional Senior Director, Dell
- Lieutenant, U.S. Navy
- B.S. Electrical Engineering, US Naval Academy
- M.S. Electrical Engr. and Computer Science, MIT
- MBA, MIT Sloan School of Management



#### Dan Shockley, Managing Director

- General Manager, Ditch Witch
- General Manager, Caterpillar
- Facility Manager, Caterpillar
- B.S. Metallurgical Engineering, University of Missouri Rolla
- M.S. Mechanical Engineering, MIT
- MBA, MIT Sloan School of Management



#### Chris Lin, Managing Director

- Case Team Leader, Bain & Company
- B.S. Biomedical Computation, Stanford
- M.S. Electrical Engr. and Computer Science, MIT
- MBA, MIT Sloan School of Management



#### Jessica Ginsberg, Managing Director

- Portfolio Management Officer, Bank of America
- Vice President, Essex Investment Management
- Associate, Pamlico Capital
- Analyst, Leveraged Finance, Bank of America
- BSBA, Georgetown University



#### Conner Harris, Managing Director

- Vice President, The Riverside Company
- Vice President, BDCA
- Analyst, BlackArch Partners
- Mechanical Engineer, Westinghouse Nuclear
- B.S. Mechanical Engineering, North Carolina State University



#### Ken Hoeffling, Operating Partner\*\*

- Vice President, Caterpillar
- General Manager, Caterpillar
- Product Manager, Engineering Manager, various engineering positions, Caterpillar
- BS, Iowa State University
- Caterpillar Executive MBA, Stanford University

\*\*Operating Partners are employees of LFM, but the Firm is reimbursed by the portfolio companies where they dedicate time.

Current Portfolio Companies



Manufacturer of electric, hydraulic and mechanical bending and cable pulling equipment.  
HQ: Wellford, SC; Acquired: 2023



Manufacturer of longarm quilting machines used by hobbyist and professional quilters  
HQ: Carroll, IA; Acquired: 2022



Manufacturer of polyurethane belting and sheet products  
HQ: Wadsworth, OH; Acquired: 2022



Manufacturer of shade, shelter and display products  
HQ: Tukwila, WA; Acquired: 2021  
Add-ons: Eclipse Shading Systems (2022), OAI Visual Branding (2022)



Manufacturer of CNC routers and plasma tables  
HQ: Lakeville, MN; Acquired: 2019  
Add-ons: Langmuir Systems (2022)



Manufacturer of highly-complex PCBAs for use in A&D, industrial and consumer applications.  
HQ: Bend, OR; Acquired: 2023



Manufacturer of data center facility infrastructure solutions and engineered aluminum extrusions  
HQ: Springboro, OH; Acquired: 2022  
Add-ons: Workplace Modular (2023), Instor Solutions (2023)



Manufacturer of packaging equipment including cappers and conveyors  
HQ: Winder, GA; Acquired: 2021  
Add-ons: Volumetric Technologies (2023)



Manufacturer of concrete polishing and resurfacing products  
HQ: Madison Heights, MI; Acquired: 2020



Precision component manufacturer for aerospace & defense  
HQ: Southampton, MA; Acquired: 2019  
Add-ons: Alloy Specialties (2020), Beranek (2021)



Low volume, high mix metal fabrication company serving OEM customers  
HQ: Nashville, TN; Acquired: 2023  
Add-ons: Muthig (2023), Laser Precision (2023)



Fabricator of structural steel solutions for material handling applications.  
HQ: Houston, MS; Acquired: 2022  
Add-ons: Co-Built (2023)



Manufacturer of skid steer and tractor attachments and implements  
HQ: Athens, TN; Acquired: 2021  
Add-ons: CID (2022), Skid Steer Solutions (2022)



Electrical control panels and emergency power products  
HQ: Charlotte, NC; Acquired: 2020  
Add-Ons: Salient Power Solutions (2022)



Material handling solutions used in distribution & warehouse facilities  
HQ: Marysville, MI; Acquired: 2016

Realized Investments



Designs and manufacturers highly engineered trailers and chassis  
HQ: Bridgeman, MI; Acquired: 2018; Realized: 2022



Workholding equipment used in CNC machining  
HQ: St. Joseph, MO; Acquired: 2016; Realized: 2022



Manufacturer of forestry and vegetation management equipment  
HQ: Lebanon, OH; Acquired: 2018; Realized: 2021



Designs and builds advanced manufacturing solutions  
HQ: Warren, MI; Acquired: 2015; Realized: 2021



Designer and manufacturer of Type I, Type II & Type III ambulances  
HQ: Elkhart, IN; Acquired: 2017; Realized: 2021



Manufacturer of anchoring systems for securing large structures  
HQ: Denton, TX; Acquired: 2017; Realized: 2020

Why LFM?



“LFM knows manufacturing and they understand how we think and how we run our business. They didn’t try to come in and change everything. They let us run the company that we knew how to run.”

- Pete Gray, Former Owner, Vektek



“The LFM team is down-to-earth and approachable. They are operators first and were upfront and honest every step of the way.”

- Jim Bombardo, Owner and CEO, ShopSabre



“We clicked almost immediately. The team at LFM was very at ease talking about our business and that made me feel comfortable. I also liked that they were from Nashville and didn’t have that ‘big city’ feel.”

- David Pickens, Former Owner, PSI Control Solutions